



# **Negotiations in the Indigenous World: Aboriginal Peoples and the Extractive Industry in Australia and Canada (Indigenous Peoples and Politics)**

*Ciaran O'Faircheallaigh*

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Negotiated agreements play a critical role in setting the conditions under which resource development occurs on Indigenous land. Our understanding of what determines the outcomes of negotiations between Indigenous peoples and commercial interests is very limited.

With over two decades experience with Indigenous organisations and communities, Ciaran O'Faircheallaigh's book offers the first systematic analysis of agreement outcomes and the factors that shape them, based on evaluative criteria developed especially for this study; on an analysis of 45 negotiations between Aboriginal peoples and mining companies across all of Australia's major resource-producing regions; and on detailed case studies of four negotiations in Australia and Canada.

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