



Running for Local and State Office: 150+ Things You Should Know and Do to Win

Dustin Tropp

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Considering running for local or state office?

If you've never run for office before, there's a lot to learn. Whether it's angering the wrong constituent group or violating campaign regulations, there's many ways a campaign can go wrong even with a great candidate. Forget the high-priced campaign consultants! *Running for State & Local Office* is the guide you need. Campaign organizer Dustin Tropp takes you through the nuts and bolts of the entire campaign process, from deciding whether to run to getting out the vote. Clear and concise, *Running for State & Local Office* makes campaign decision-making easy.

You'll learn:

- Who you need to contact
- How to approach voters
- The right way to advertise
- The art of handling unions

And much, much more!

Running for Local & State Office also features appendices with important sample campaign documents.

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