

# Smart Giving Is Good Business: How Corporate Philanthropy Can Benefit Your Company and Society

Curt Weeden



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Answers to the 12 most common and critical questions about corporate giving

In this groundbreaking resource, Weeden shows how to strategically plan, manage and evaluate corporate contributions. Questions include: Why Should We Give?; How Much?; Who Decides?; Does a Company Need a Foundation?; How to Give Products or Services?; How Do We Know What Works? The book covers a wide range of topics including: The case for conditional corporate philanthropy; increasing stewardship to give more; assigning responsibility for signature programs; how CEOs leverage contributions programs for maximum benefit; effectively staffing corporate contributions programs; the pros and cons of corporate foundations; and more.

- Offers benchmarks for determining if a business has a meaningful philanthropic program that fosters constructive corporate citizenship
- Reveals how an effective philanthropic program and commitment can be incorporated in any organization
- Contains a comprehensive review of the information corporations need to make informed decisions about giving

The author offers a prescription for linking businesses with causes and the nonprofits addressing critical issues in a way that will preserve or restore services and activities essential to our quality of life.

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